

BUSINESS VALUATION & M&A ADVISORY

OBJECTIVE CAPITAL

Investment Banking Engineered to Achieve Maximum Results

Objective Capital Partners, LLC is an investment banking firm focused on companies with enterprise values up to \$500 million. Headquartered in Southern California since 2006, our seasoned professionals have collectively executed over 500 M&A and advisory engagements in more than 35 industries. We are passionate about supporting entrepreneurs and business owners who want to maximize the value of their business.

Objective Capital Partners has significant experience in providing independent, defensible business valuations for tax reporting, compliance purposes, and strategic advisory. Our business valuation reports are highly detailed and thoroughly reviewed by experienced professionals from across the organization to ensure accuracy based on agreed upon assumptions. As a result, our business valuations consistently meet tax reporting requirements and we are confident that our work will provide significant value to any review.

Why Engage Objective Capital for Your Business Valuation Needs:

- ◆ High quality work product delivered in a timely manner
- ◆ Competitively priced
- ◆ Extensive experience working with companies from inception through to the IPO process
- ◆ Orientation to long-term relationships

"The Objective Capital Team has proven to be a valuable partner for me in business valuation, restructuring and transaction planning. They are consistently responsive, thorough and easy to work with. I would not hesitate to recommend them to other companies that require assistance with valuation and transaction execution."

*-Tom Baird, President and CEO
Perfect Point EDM Corporation*

Our business valuation services industry experience includes:

- Life Sciences
- Business Services
- Software & Hardware Technology
- Aerospace / Defense
- Information Technology
- Healthcare Services
- Energy Services
- Biotechnology
- Consumer Products
- Manufacturing

Our Valuation Services

- Strategic Advisory Projects
- Tax Reporting
 - IRC 409A
 - Employee Stock Ownership Plans (ESOP)
 - Gift and Estate
 - Discount Studies
- Financial Reporting
 - Business Combinations
 - Intangibles - Goodwill
 - Portfolio Valuation
 - Derivatives

Our Leadership

Industry experts consistently report that business owners feel their completed transactions failed more than 70% of the time in at least one significant way. Regret is a terrible thing, especially when it comes as a result of leaving significant money on the table when selling your business. Objective Capital Partners strives to provide hard-working business owners with a competitive advantage aimed to achieve exceptionally satisfying transactions. Our principals have spent years refining a strategic transaction process designed to rebalance the scales in favor of business owners and work to maximize transaction values to achieve owners' financial objectives.

We are passionate and committed to helping business owners achieve their goals, whether the focus is executing a transaction immediately or planning strategically for a transaction in the future.



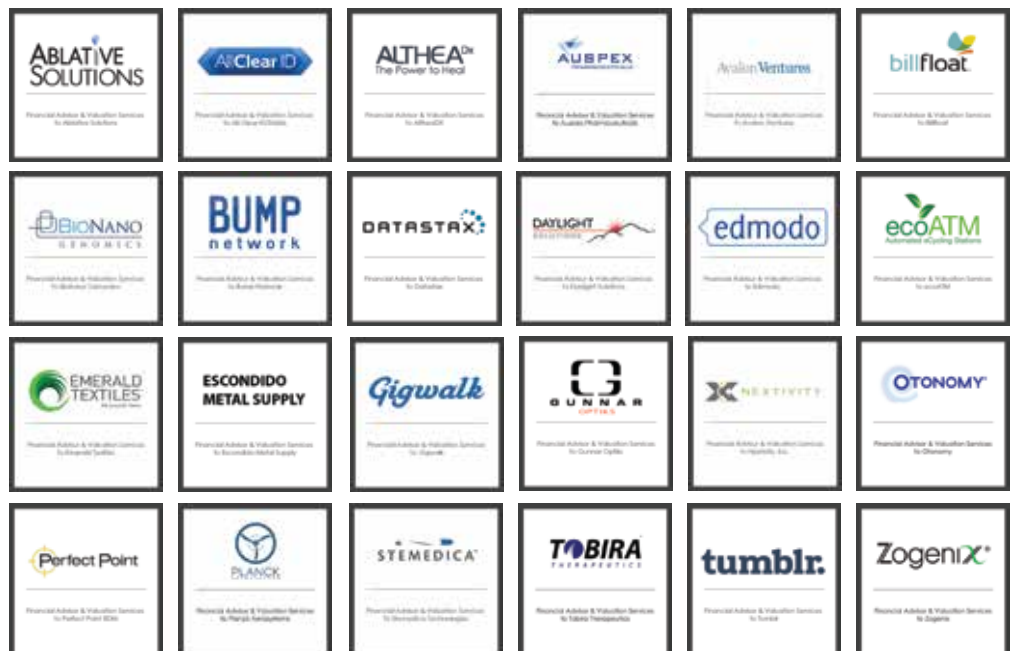
CHANNING D. HAMLET
Managing Director

Channing Hamlet is a Managing Director at Objective Capital Partners, focused on leading the firm's business valuation practice and transaction execution for its investment banking practice. Mr. Hamlet is a results-driven executive that has 20+ years of experience advising business owners on management issues, transaction execution and business valuation. Prior to joining Objective Capital, Mr. Hamlet served as a Managing Director of Cabrillo Advisors, where he was instrumental in growing its valuation practice from its inception to a national practice serving more than 700 clients in five years. During this period, he was responsible for managing a team of approximately 25 professionals that conducted a variety of business valuation assignments including tax compliance (409a, estate and gift), fair value (ASC 820, ASC 350, ASC 805) as well as strategic advisory assignments.

Previously, he served on the investment team at LLR Partners, a \$260 million private-equity firm which invested in and acquired 25 companies during his tenure. Prior to LLR Partners, he was a member of Legg Mason's Investment Banking group, where he focused on middle market M&A and corporate advisory assignments.

Mr. Hamlet has a master's degree in operations research and a bachelor of science in mechanical engineering from Cornell University. He holds FINRA Series 7, 63 and 79 licenses and is a Registered Representative of BA Securities LLC, Member FINRA SIPC.

Client Snapshot



The list of valuation engagements may have been executed or completed outside of affiliation with Objective Capital Partners.